SFA & SFA Semicon 2020 First Half Earnings Announcement



TABLE OF
CONTENTS

CHAPTER 1-1

SFA Business Performance CHAPTER 1-2 SFA Growth Strategy

CHAPTER 2

SFA Semicon Business Performance



Chapter 1-1. SFA Business Performance

- 1. Profit and Loss (Consolidated)
- 2. Profit and Loss (Separate)
- 3. Orders/Sales/Backlog (Separate)

SFA 에스에프에이

1. Profit and Loss (Consolidated)

Sales amount of SFA and major subsidiaries has grown in comparison to last year despite COVID-19

- Expanding customers, global business, and new businesses have made the growth possible in uncertain times The company was able to maintain sound profitability via high-profit margin product expansion, cost reduction, sales increase of overseas subsidiaries, etc.

Unit: Billion KRW	20Y1H	19Y1H	19Y2H	Year on year	From the previous half
Sales revenue	786.4	668.1	909.7	+18%	-14%
SFA	429.0	342.1	518.8	+25%	-17%
SFA Semicon	297.4	264.9	324.0	+12%	-8%
SNU	34.6	30.1	34.2	+15%	+1%
Sales profit	147.5	133.2	184.1	+11%	-20%
	18.8%	19.9%	20.2%		
Operating profit	91.9	89.3	124.9	+3%	-26%
Operating profit	11.7%	13.4%	13.7%		
Dratay profit	77.2	87.8	109.1	-12%	-29%
Pretax profit	9.8 %	13.1%	12.0%		
Not profit	58.4	64.5	82.5	-9%	-29%
Net profit	7.4%	9.7%	9.1%		



2. Profit and Loss (Separate)

Sales increased by 25% compared to last year despite COVID-19

- The company was able to generate sound sales from the backlog of 735.8 billion KRW at the end of last year

Maintained profitability by reducing costs and upgrading the efficiency of project execution

Unit: Billion KRW	20Y1H	19Y1H	19Y2H	Year on year	From the previous half
Sales revenue	429.0	342.1	518.8	+25%	-17%
Color anofit	103.3	94.6	139.0	+9%	-26%
Sales profit	24.1%	27.7%	26.8%		
	62.5	64.4	91.6	-3%	-32%
Operating profit	14.6%	18.8%	17.7%		
	69.6	102.2	111.1	-32%	-37%
Pre-tax profit	<i>16.2%</i>	29.9%	21.4%		
	63.0	81.7	80.7	-23%	-22%
Net profit	14.7%	23.9%	15.6%		



3. Orders/Sales/Backlog (Separate)

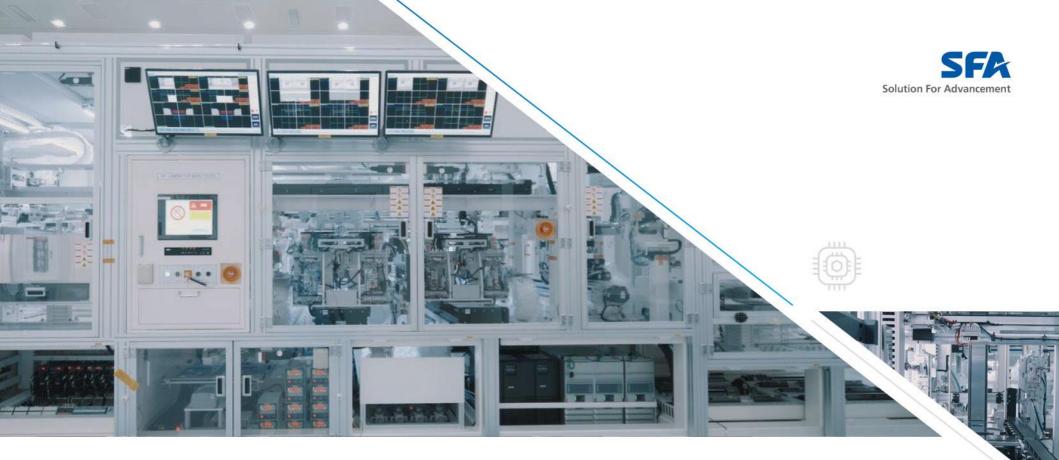
Orders worth 438 B KRW were secured in the 1st half regardless of the global pandemic

- In the 1stQ, orders of display customers were delayed due to the lockdown in China
- In the 2ndQ, the company secured large-scale turnkey orders as the Chinese display customers resumed investment
- In the 1st half, high-performance automation system orders were received in the secondary battery business

Sales worth 429 B KRW were secured in the 1st half by executing projects delayed in 1stQ

Unit: Billion KRW	Orders (1H)	Sales (1H)	Backlog(2Q end)	Remarks
Total	438.2	429.0	685.3	
Domestic	77.0	125.7	149.6	※ Orders (1H) 438.2 bln KRW - 1Q 126.1 bln KRW
Export	361.2	303.3	535.7	- 2Q 312.1 bln KRW
Display	320.2	255.9	401.8	(QoQ increased 148%)
Secondary battery	64.0	69.7	142.7	※ Sales (1H) 429.0 bln KRW
Semiconductor	14.0	13.4	23.8	- 1Q 202.5 bln KRW - 2Q 226.5 bln KRW
Distribution · other manufacturing	31.3	60.0	80.6	(QoQ increased 12%)
Glass	8.7	30.0	36.4	

* Orders include the amount secured by SFA's subsidiary located in Shenzhen, China



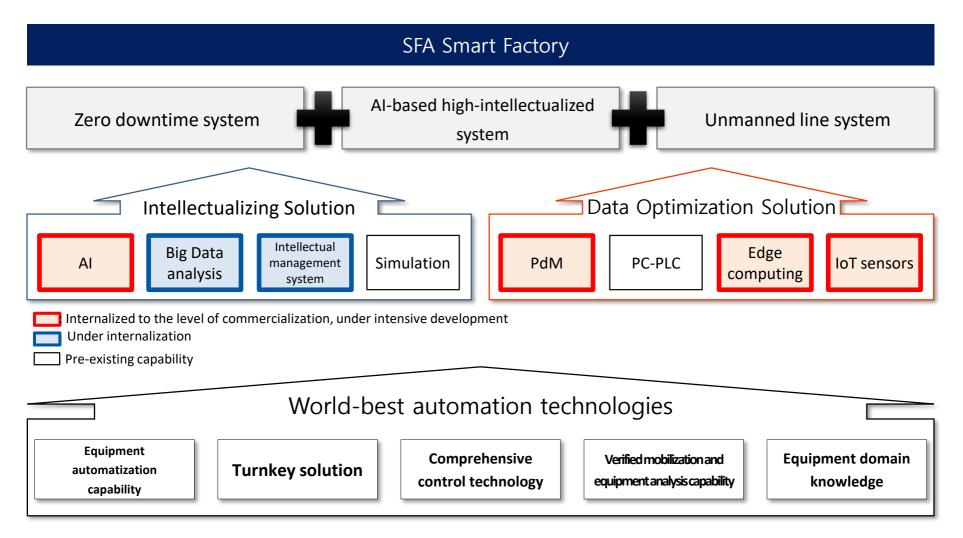
Chapter 1-2. Growth Strategy of SFA

- **1. Current Status and Strategy of Smart Factory Business**
- 2. Growth Strategy for Each Business
- 3. Business Globalization
- 4. SFA Business Value



1. Current Status and Strategy of Smart Factory Business

Coming up with hyper-efficient equipment & factory, based on the differentiated smart solution & system ⇒ Top-class Smart Factory Provider

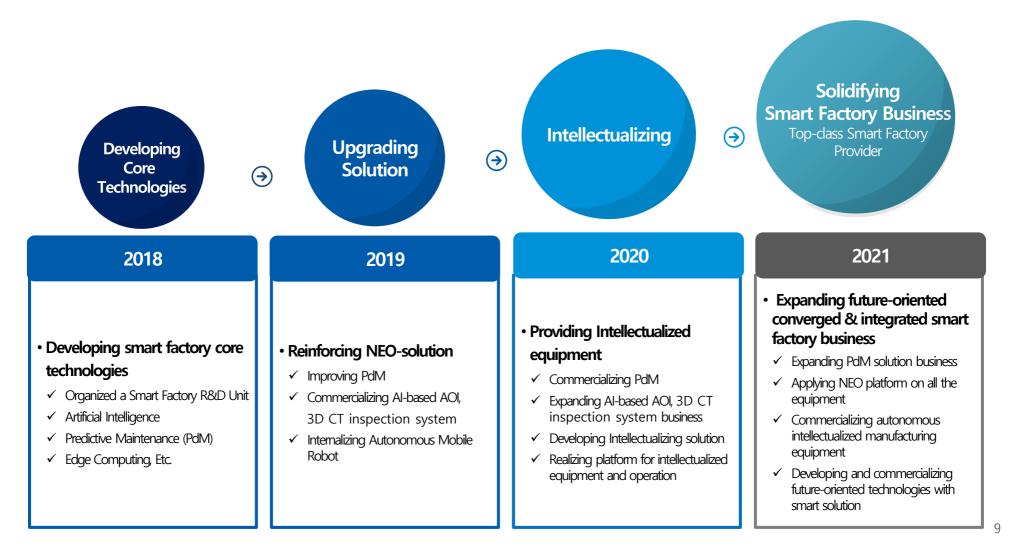




1. Current Status and Strategy of Smart Factory Business

Striving to achieve the status of "Global Top Player in Smart Factory Industry" based on the unequaled domain knowledge of equipment business

Developing and commercializing core technologies of smart factory, smart equipment





1. Current Status and Strategy of Smart Factory Business

Accelerating business expansion based on aggressive R&D investment & world-class equipment domain knowledge Creating new smart factory business and expanding technological dominance, based on the integration of innovative smart technologies and equipment technologies

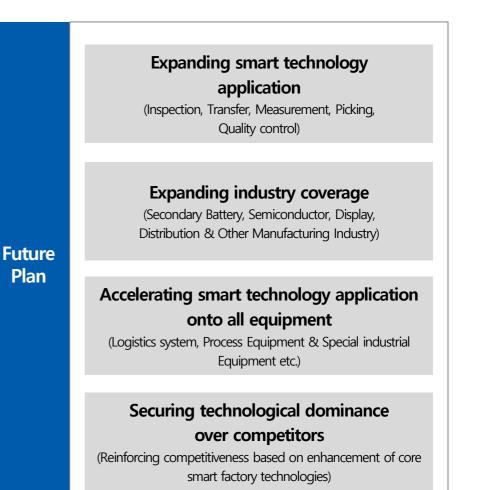
Accomplished the development of upgrading & intellectualizing smart technologies,

expanded commercialization

- Commercialized and expanded AI-based AOI, 3D CT inspection system business
- Developed AI Platform technology
- Commercialized PdM Solution (Application of OHT PdM in Wafer production line, etc.)
- Major Achv.
- Internalized Big Data analysis solution (OHT PdM, etc.)

Secured smart technologies for innovative equipment

- Developed and commercialized AI-based unmanned line system, intellectualized technologies (Robot Picking System, Mixed Robot Palletizer, etc.)
- Developed AI-based high-performance measurement system with algorithm application

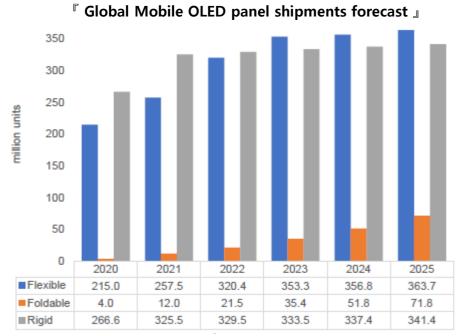




2. Growth Strategy for Each Business : Display

Demand in the mobile OLED market is expected to grow continuously

- Shipments in 2025 will increase by 60% compared to that of 2020
- Investment for new & conversion(from Rigid to Flexible) lines will increase due to increasing demand for Flexible/Foldable panels
- Investment for new generation display for TV is expected to continue in the long term



[&]quot;New TV technology R&D schedule of major companies_



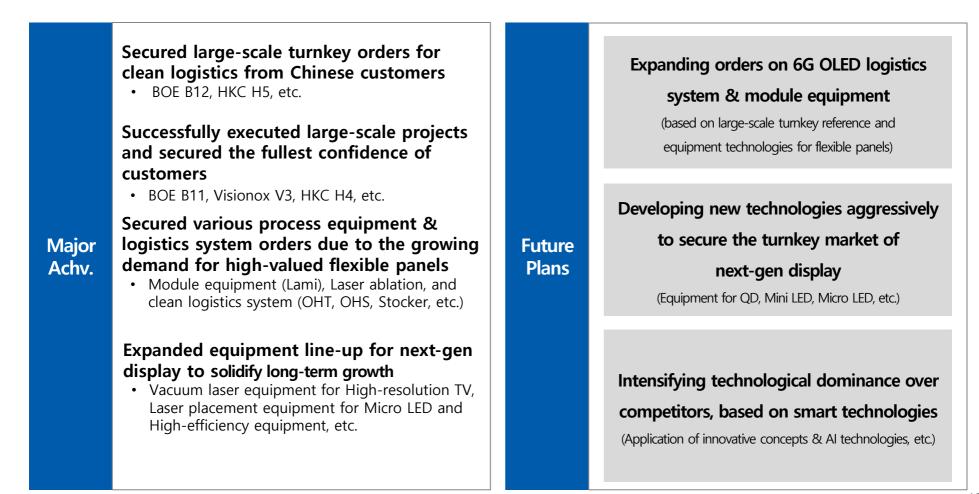
(Source : KTB Investment, 2020)

(Source : UBI Research, 2020)



2. Growth Strategy for Each Business : Display

Maintaining technological competitiveness and securing overseas large-scale turnkey orders Expanding orders for core process equipment and system responding to the growing demand of high-value panels Solidifying long-term growth via aggressive R&D for core technologies & equipment of next-generation display

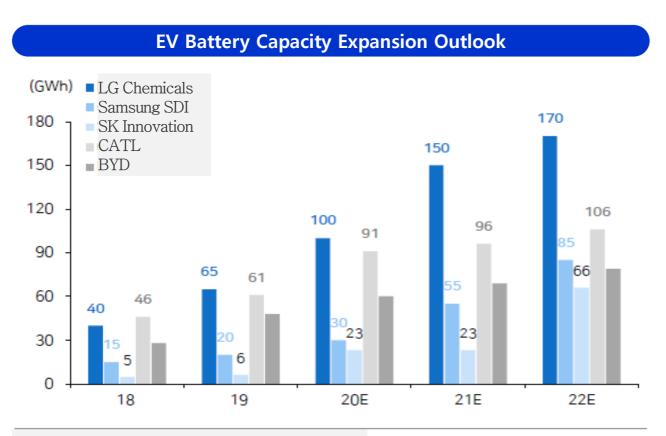




2. Growth Strategy for Each Business : Secondary Battery

3 major domestic & global battery makers plan to expand huge-volume of capacity expansion

- Global demand for the secondary battery is projected to grow 17 times till '30 (compared to '19)
- 3 major domestic battery makers plan to expand the manufacturing capacity more than 4 times from '19 to '25
- Car and material makers' capital expenditure will grow as well





2. Growth Strategy for Each Business : Secondary Battery

Developing high-value/high-technology concentrated core equipment and expanding commercialization Differentiating business capability through the fulfillment of overseas and large-scale turnkey projects Growing as a core business unit (18Y : 67 B KRW \rightarrow 19Y : 156 B KRW \rightarrow 20Y1H : 64 B KRW (order basis))

Future

Plans

Accelerated commercialization of high-value process equipment & logistics system, enlarged business scope to the global market

 Developed smartized equipment(AI-based AOI, 3D CT inspection system) and secured orders

Major Achv.

- Commercialized core process equipment (degassing equip, separate film equip, stack measurement equip, etc.) and enlarged business scope to the global market
- Received automation system orders for formation process and separator film (High-Performance Stacker Crane, RTV, etc.)
- Commercializing turnkey projects for electrode/ assembly process and other process equipment

Enlarging equipment portfolio (Differentiation of equipment performance in electrode/assembly/formation process, Developing high-value equipment and electrode material equipment) Securing world-best equipment by Al-based technologies (Al-based AOI, 3D CT inspection system, PdM based logistics system, etc.) Accelerating diversification of domestic/overseas customer (battery, car and material makers, etc.)

Securing capability for large-scale turnkey projects

(Acquiring opportunities for domestic/overseas turnkey orders using the line up of strategic alliance)



2. Growth Strategy for Each Business : Semiconductor

Securing competitiveness through continuous development of technologies/equipment and diversifying customers(domestic/overseas)

Accelerating the commercialization of OHT system business in connecting line between Main Fab and Test line

Securing a stepping stone to enter Main Fab OHT market

Preoccupying the smart equipment market applying AI and PdM

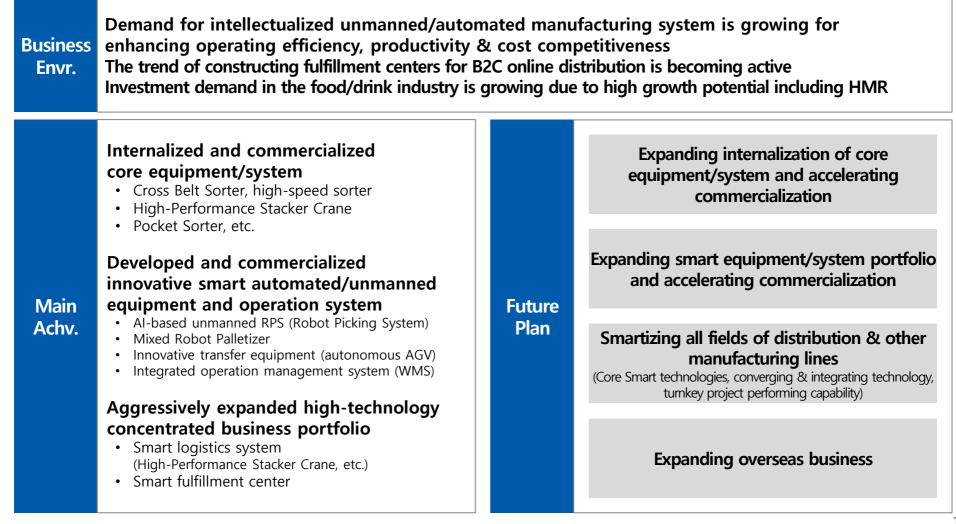
Business	 Continuous growth of the semiconductor equipment market is expected 2019Y : 59.6\$bn → 2020Y : 63.2\$bn → 2021Y : 70.0\$bn (SEMI, 2020) Investment volume is projected to expand further from 2019Y						
Envr.	(Korea/Taiwan's capa. expansion, China's aggressive expansion of semiconductor industry)						
	 Secured orders from major domestic/overseas customers and accelerated business expansion Secured new orders(OHT, Lifter, Stocker, Application Tester, etc.) from new customers 		Reinforcing competitiveness with the application of innovative smart technologies (OCS, PdM, Edge Computing, etc.)				
Main	 Secured a stepping stone to expand OHT system business Continuing OHT system business in test line and connecting line 	Future	Promoting commercialization of				
Achv.		Plan	OHT system into the main Fab market				
	 Reinforced differentiated competitiveness with the application of smart technologies Applied AI & PdM on-site for the first time in the world Achieved world-best performance in 8 categories of automation equipment quality assessment 		Accelerating business expansion by successful diversification of customers(domestic/overseas)				



2. Growth Strategy for Each Business : Distribution & Other Manufacturing

Internalizing & commercializing core equipment dominated by major overseas companies

Developing & commercializing innovative smart automation system, unmanned line system & operating system



SFA 에스에프에이

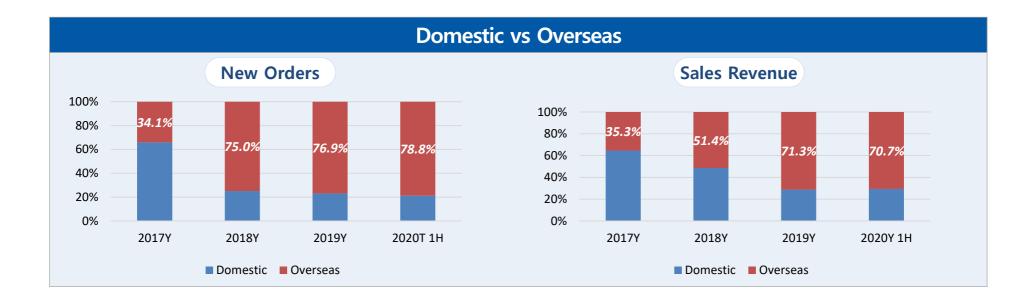
3. Business Globalization

Overseas sales/orders are on the increase as SFA is pushing forward with the strategy to expand global business

- The ratio of overseas orders has become more than 75% since 2018

Using business globalization strategy, SFA will reduce market volatility resulting from the limited number of

customers and markets, and ultimately strengthen its long-term growth



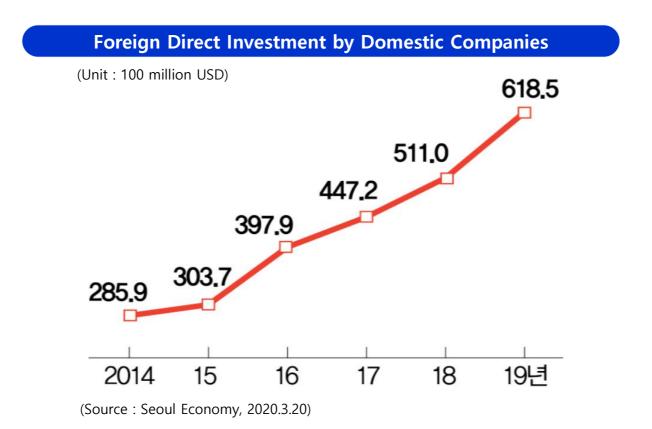


3. Business Globalization

Business opportunities for domestic equipment makers are increasing due to the rapid increase of foreign direct investment by domestic companies.

SFA has expanded overseas business

- based on executing capability for large-scale projects and global projects
- based on securing the pool of overseas subcontractors and reinforcing overseas business infrastructure

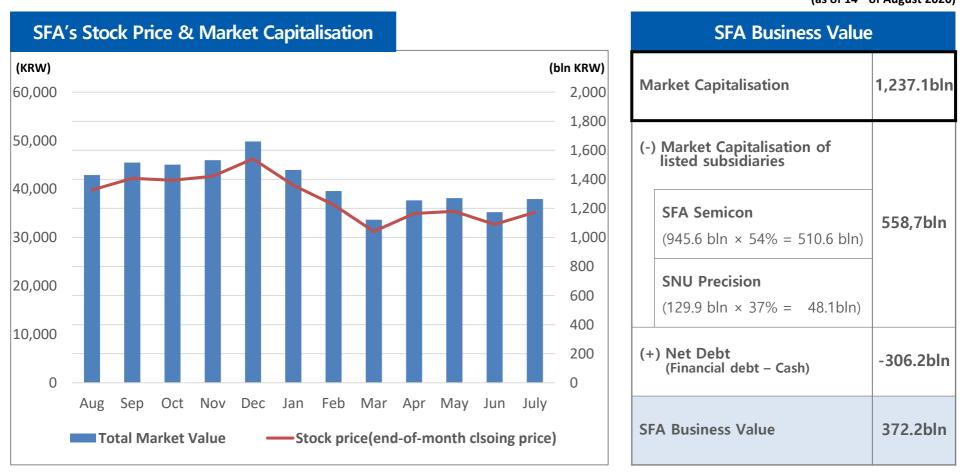




4. Evaluation of SFA Business Value

The company believes that SFA Business is largely <u>undervalued</u> due to the lack of communication with the market about SFA's business value

SFA plans to communicate actively about its own competitiveness, technological capability & long-term growth strategy (as of 14th of August 2020)





Chapter 2. SFA Semicon Business Performance

- 1. Summary
- 2. Profit and Loss (Consolidated)
- 3. Status of New Business
- 4. Key Issues in the 2nd half
- 5. Stock Price



1. Summary

key Issues in 1st Half

· The growing demand for contact-free devices caused by COVID-19 has made market condition positive

- Sales increased 12%(YoY), operating profit increased 16%(YoY) due to growing demand of packaging for PC/server

\cdot The level of financial stability has been reinforced

- The debt ratio decreased from 109.4% to 89.5% due to sound profitability and execution of CB/BW

- The credit rating was upgraded to BBB(0) from BBB(-)

key Issues in 2nd Half

· Debt refinancing scheduled on September is expected to go smoothly

- Financial debt, postponed by creditors during work out period, has arrived at its due date.
- 100 billion KRW will be reimbursed using the cash holdings (Financial debt: 234.4 billion \rightarrow 130 billion)
- Borrowing process is under discussion at a 2.5% interest rate, based on improved debt ratio, stable cash flow, and decreasing trend of market interest rate
- Market condition of packaging for PC/server is expected to be positive in the 2nd half due to the contact-free trend caused by COVID-19
- Market condition of packaging for mobile is expected to improve

SFA 반도체

2. Profit and Loss (Consolidated)

Sales have increased as packaging volume for PC/server surpassed that of mobile as a result of COVID-19 Sales and profit have grown compared to those of 19Y1H

Category	20Y 1H	19Y 1H	19Y 2H	Year on year	From the previous half
Sales Amount	297.4	264.9	324	12%	-8%
Colos Drofit	25.7	20.1	33	28%	-22%
Sales Profit	8.6%	7.6%	10.2%		
	15.7	13.5	25.6	16%	-39%
Operating profit	5.3%	5.1%	7.9%		
Due Tex Duefit	13.7	11.8	14.6	16%	-6%
Pre-Tax Profit	4.6%	4.5%	4.5%		
	11.5	9.4	11.5	22%	0%
Net Profit	3.9%	3.5%	3.5%		

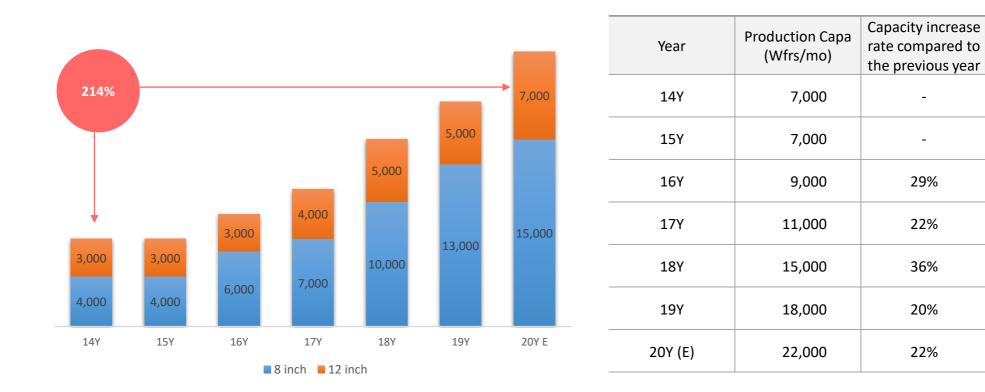
■ 20Y1H

(Unit: Billion KRW)



3. Status of New Business : (1) Bumping Business of SSK 2nd Fab

Continuously expanding capacity since 2015 when the 2nd fab first started to ramp up The bumping business is expected to expand continuously due to the growing non-memory market



Capacity enlargement Status

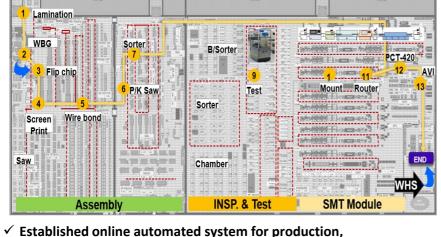


3. Status of New Business : (2) Competitiveness of SSP

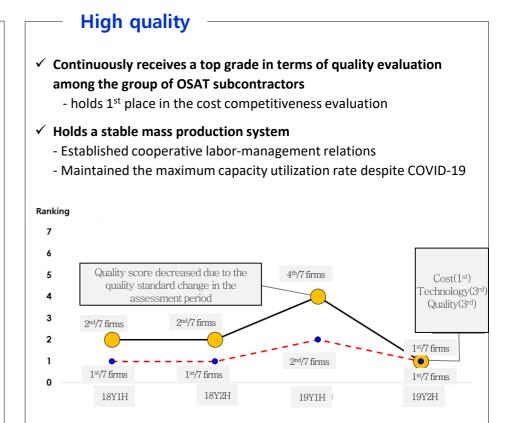
SSP holds the highest productivity and competitiveness in the semiconductor back-end process industry

High productivity

- ✓ Established the world's only single-floored production line that can conduct a whole packaging process (Assembly → Test → Module)
- ✓ Secured top-class efficiency by adopting non-stop logistics flow between processes and utilizing AGVs which enable to transfer products automatically
 - □ Non-Stop In-Line Flow Production(Assembly→Test →Module)



Established online automated system for production equipment & tool control system



SSP Comprehensive

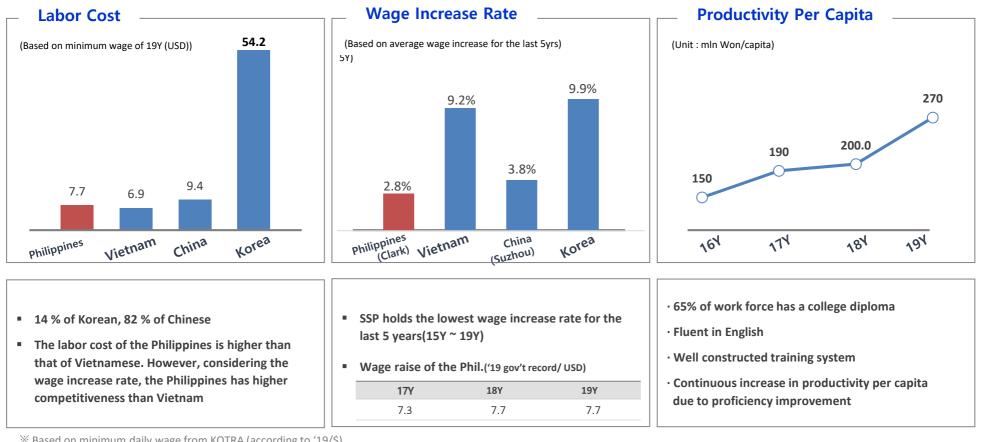
assessment place

Cost ranking



3. Status of New Business : (2) Competitiveness of SSP

SSP is taking advantage of low labor cost and stable wage growth of the Philippines The Philippines has the highest productivity per capita in the OSAT industry



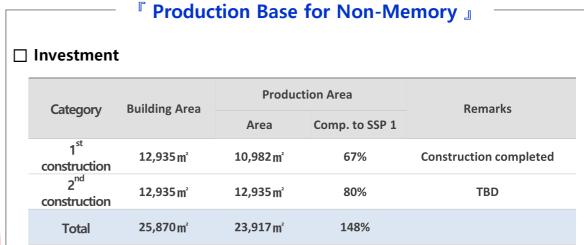


3. Status of New Business : (3) SSP 2nd Fab

2nd fab in the Philippines, the key for the company's long-term growth, has been constructed.

Business growth and stability will be reinforced by diversifying customer base and increasing non-memory production lines.





□ Current Status and Plans

- ✓ SSP's 1st Factory is wholly dedicated to packaging for PC/server
- ✓ SSP's 2nd factory will mainly package non-memory which is far less cyclical than memory
- \checkmark Various customers in domestic and overseas markets are being secured
- ✓ Market demand for diversifying OSAT chain has risen due to
 - US-China trade conflict and the outbreak of COVID-19

SFA 반도체

4. Key Issues in the 2nd half : Refinancing

The expiration date of financial debt falls in September

Refinancing is expected to be executed smoothly owing to the company's sound financial structure and credibility earned from the banking institutes

Current Debt Status (2Q c	Current Debt Status (2Q of '20)			al		(Based on the separate financial statemen
Unit : Billion KRW	Amount		Unit : Billion KRW	Existing	Goal	Remarks
Borrowings	198.2		Borrowings	198.2	1,300	 Credit line worth of 20 B KRW secured separately Additional discussion for credit lines with numerous financial institutes
Debt of payment guarantee	36.2		Debt of payment guarantee	36.2	0	
Total debt	234.4		Total debt	234.4	1,300	
Current cash in possession (based on SSK property)	113.2		Interest rate	2.5%	TBD	X Planned to obtain with a fixed rate of 2.5% and below
Net debt	121.2		Expiration date	20.09.09	5-year expiration	※ Planned to redeem in installments

SFA 반도체

4. Key Issues in the 2nd half : Refinancing

Profitability and cash flow have been improving since the company takeover by SFA Financial structure is expected to improve dramatically after Refinancing is completed

Unit : Billion KRW	'16	'17	'18	'19	'20 1H
Starting cash (A)	84.8	68.6	74.9	75.8	100.8
Operating profit (B)	0.5	19.5	26.0	25.7	5.6
Depreciation cost (C)	31.2	31.6	30.4	32.8	16.2
Business cash flow (D = B + C)	31.7	51.1	56.4	58.5	21.8
Investment (E)	-14.6	-15.4	-24.9	-31	-19.4
Available cash (F = D + E)	17.1	35.7	31.6	27.5	2.4
Debt redemption etc.	-33.4	-29.4	-30.7	-2.4	10.0
Ending cash (H = A + F+ G)	68.6	74.9	75.8	100.8	113.2

(Based on the separate financial statements)

Unit : Billion KRW	'20 1H	After Refinancing
* Cashable asset (Including non-current)	1,132	216
Current asset	2,027	1,111
Current debt	3,067	764
- Debt (Including debt w/ guarantees)	(2,310)	-
Non-current debt	170	1,437
- Debt (Including debt w/ guarantee)	(34)	(1,300)
Total capital	2,603	2,603
Current ratio	66.1%	145.4%
Debt ratio	124.4%	84.6%

 \times Only refinancing effect is reflected based on 20Y1H data

% Revolving loan of 20 B KRW is secured and

additional loan of 20~30 B KRW is

under discussion with various financial institutions



5. Stock Price : Company's Market Capitalisation Increased

Company's market capitalisation increased due to the recovery of investors' trust and improved financial status

- Increased market capitalisation resulted from investors' growing credibility on SFA Semicon after the Workout
- Stock price reflects the market expectation for stable profitability, improved financial status, and business expansion of 2nd factory in the Philippines.



X Based on closing price at month-end



Thank You

<u>Appendix</u>

- 1. SFA Financial Statements (Consolidated)
- 2. SFA Financial Statements (Separate)
- 3. SFA Semicon Financial Statements (Consolidated)



1. SFA Financial Statements (Consolidated)

Consolidated Balance Sheet Unit : Million KRW							
Breakdown	2018	2019	20Y1H				
Current asset	958,568	1,098,458	1,101,387				
Non-current asset	701,964	707,449	694,314				
Total assets	1,660,532	1,805,907	1,795,701				
Current liabilities	404,842	665,329	626,669				
Non-current liabilities	252,703	28,513	25,263				
Total liabilities	657,544	693,842	651,932				
Equity attributable to owners of parent	784,875	875,439	894,570				
Issued capital	17,954	17,954	17,954				
Capital surplus	34,956	35,296	35,588				
Capital adjustments	-86,978	-85,867	-84,070				
Other Comprehensive income/loss accumulated	-4,715	-3,007	-469				
Retained earnings	823,658	911,063	925,566				
Equity attributable to Non-controlling interests	218,112	236,626	249,199				
Total equity	1,002,987	1,112,065	1,143,769				

Consolidated income Statement Unit: Million KRW					
Breakdown	2018	2019	20Y1H		
Sales Revenue	1,560,055	1,577,746	786,398		
Sales cost	1,232,329	1,260,370	638,855		
Gross profit	327,726	317,376	147,542		
Operating expense	93,369	103,171	55,662		
Operating Profit	234,357	214,205	91,880		
Other gains	33,133	53,300	39,304		
Other losses	46,901	71,712	54,177		
Finance income	14,361	12,630	5,884		
Finance costs	10,711	11,475	5,666		
Pretax Profit	224,237	196,947	77,224		
Net Profit	169,672	146,968	58,352		
Profit attributable to owners of parent	157,949	131,987	49,956		
Profit attributable to non-controlling interests Remark : Based on K-IFRS conso	11,724	14,981	8,395		

Remark : Based on K-IFRS consolidated financial statements

Remark : Based on K-IFRS consolidated financial statements

Consolidated Income Statement



2. SFA Financial Statements (Separate)

Balance Sheet			Unit : Million KRW
Breakdown	2018	2019	20Y1H
Current asset	609,089	702,088	681,995
Non-current asset	433,132	489,125	500,820
Total assets	1,042,221	1,191,213	1,182,815
Current liabilities	289,582	307,460	274,099
Non-current liabilities	1,443	12,782	8,196
Total liabilities	291,025	320,242	282,295
Issued capital	17,954	17,954	17,954
Capital surplus	33,943	34,272	34,527
Capital adjustments	-86,978	-85,867	-84,070
Other Comprehensive income/loss accumulated	-677	-707	-804
Retained earnings	786,953	905,319	932,913
Total equity	751,196	870,970	900,520

Income Statement Unit : Million KRW 2019 Breakdown 2018 20Y1H Sales revenue 944,310 860,849 428,981 627,216 325,705 Sales cost 702,086 103,275 Gross profit 242,224 233,633 Operating expense 65,007 77,704 40,775 62,500 **Operating profit** 177,217 155,929 Other gains 23,983 81,118 50,511 Other losses 46,200 26,161 45,317 Finance income 3,304 13,053 21,915 Finance costs 19 379 474 Pretax profit 188,072 213,265 69,642 Net profit 142,578 162,393 63,047 Remark : Based on K-IFRS consolidated financial statements

Remark : Based on K-IFRS consolidated financial statements



3. SFA Semicon Financial Statements (Consolidated)

Consolidated Balance Sheet Unit : Million KRW				
Breakdown	2018	2019	20Y1H	
Current asset	177,162	226,727	252,884	
Non-current asset	450,205	434,501	432,098	
Total assets	627,367	661,228	684,982	
Current liabilities	97,182	320,111	298,094	
Non-current liabilities	242,461	25,275	25,409	
Total liabilities	339,643	345,386	323,503	
Equity attributable to owners of parent	266,782	293,956	337,670	
Issued capital	70,818	71,403	82,487	
Capital surplus	354,778	357,232	374,271	
Capital adjustments	-4,352	-4,512	-4,221	
Other Comprehensive income/loss accumulated	-2,567	1,695	6,642	
Retained earnings	-151,895	-131,862	-121,509	
Equity attributable to Non-controlling interests	20,942	21,885	23,807	
Total equity	287,724	315,842	361,479	

Consolidated Inc	ome Stater	nent	Unit : Million KRW
Breakdown	2018	2019	20Y1H
Sales revenue	457,853	588,938	297,379
Sales cost	411,087	535,798	271,632
Gross profit	46,766	53,140	25,747
Operating expense	13,078	14,064	9,999
Operating profit	33,688	39,075	15,748
Other gains	10,596	13,012	7,346
Other losses	15,646	16,909	5,779
Finance income	1,671	1,728	1,033
Finance costs	11,033	10,503	4,653
Pretax profit	19,276	26,404	13,696
Net profit	13,276	20,822	11,464
Profit attributable to owners of parent	12,565	20,567	10,353
Profit attributable to non-controlling interests	710	255	1,112

Remark : Based on K-IFRS consolidated financial statements

Remark : Based on K-IFRS consolidated financial statements

Concolidated Income Statem